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## The Introduction of Company

Beijing HuaweiGuochuang Electronic Technology Co. Ltd. is a Chinese high-tech enterprise with integrated research and development (R&D), production and sales operations. The pick and place machine, SMT's main equipment, is our key research and development equipment.

Our vision is to become an enterprise which ma-k es cost-effective domestic pick and place machine o f our own and we intend to break the current situ-at ion of international monopoly.

We have maintained the philosophy of being patriotic, pragmatic, innovative as well as serving the society. The products of pick and place machine on sale are not only appreciated by small and medium-sized enterprises at home, but also very well received by consumers abroad.



### The Course of Development

### Contact with SMT equipment

It is the first time f or us to make cont act with SMT perip hera-Is and set abo ut pr-oduction and sale, and continu e to pu-sh forwar d under continuo us pratice.

## The advent of the first generation of pick and place

machine
-mple desktop machine
wh-ich can be used for
mark-et sale was success
fully de-veloped and at
the same time was laun
ched to the market in 20
10. And guid-ed by cust
omers' real nee-ds, we
continue to press ahead.

#### The advent of multifunction pick and place machine

Multi-function pick and pl-ace machine is not on ly mountable but can p recis-ely mount the soph isticat-ed integrated circ uit chips, the first gener ation of whi-ch was deve loped in 2015 and marke d a groundbrea-king on e at home, building an e xcellent reputation of do mestic machine from then on.

2018

## The invention of smart pick and place machine mention of smar

the invention of smar t pick and place mach ine innovates the way of programming. B oth of the speed of the programming and the efficiency of mounting have been greatly improved, making it more userfriendly and intelligent.

# The invention of smart high-speed pick and place machine

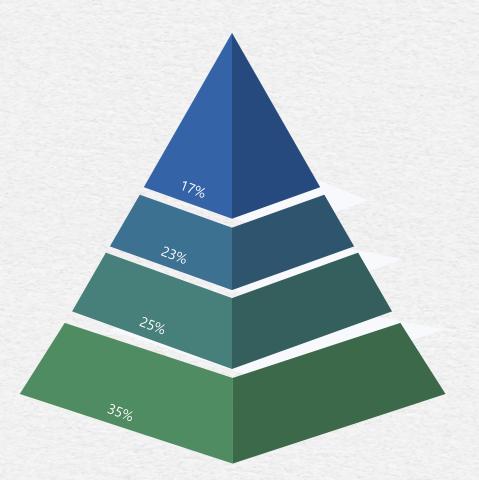
machine
The emergence of the s
e-cond generation of s
mart high-speed pick a
nd pla-ce machine has
largely improved the
efficiency of program
ming and of mounting.
Besides, the ability to
mount ultrahigh electro
nic components withi
n 20mm makes pick an
d place machine more
widely used.

2020

2015



Universality, high-precision, high-efficiency and high-smartness





### Pick and Place Machine with Four Heads

It is the main machine for PCB proofing in small volume of production.



### Pick and Place Machine with Six Heads

This type of machine runs at a medium speed and is of high precision, and it is universal for different requirements.



### Pick and Place Machine with Eight Heads

This high-precision, universal machine can be applied to the demand for mass production according to different requirements.



### Innovative DU Series—Universal Pick and Place Machine at a High Speed

In addition to meeting the basic needs, this type of machine is able to mount ultra-high electronic components up to 20mm.

# Basic Elements of SMT Pick and Place Machine

Several core elements you must know for purchasing machines

The Most Essential Elements of A Qualified Pick and Place

Machine

Before purchasing a machine, we must carry out a reasonable a p-praisal and consideration of the most essential performance. The quality and price varies vas tly due to the multiple brands, so customers can't even figure out how to choose one which is most suitable for him-self. And it is very necessary for you to make full preparation before pur-chasing.

Then how can we choose a m ac-hine suitable for ourselves?



mounting

The resistor and capacitor above 0402 can n ot represent the accuracy of the machine. The mounting accuracy and repeated mount ing accuracy referred mean whether the pre cision chip with the lead pitch of 0.3mm can be accurately mounted. And the process can be completed without a second adjustment in a row for ten times.

After adjusting the program, the rate of finis hed products is higher than 99.5% under the conditi-on of continuous 24-hour mounting.

The degree of manual involvement in the pr oce-ss of programming is less than 15%, mo st of the work is undertaken by the software part of the machine and completed automat ically.

It refers to the mounting efficiency of the equip-ment per hour, namely the number of compone-nts to mount in unit time under the premise of ensuring the stability, for example, with stopwat-ch timing, the mounting efficiency of the machi-ne is 100 / 25 \* 3600 = 14400 pc/h based on the calculation of 25 se conds for 100 pieces.

### Introduction of Accuracy Unit

0.05mm

**Mounting Accuracy** 

0.02mm

Repeated Accuracy

0.01mm

Positioning Accuracy

24h

Non-stop Work

### HW-T6-64F

Independent high-speed multi-function machine with six heads which can hold 64 feeders



The Real Shot from the **Front** 







### **Dimension**

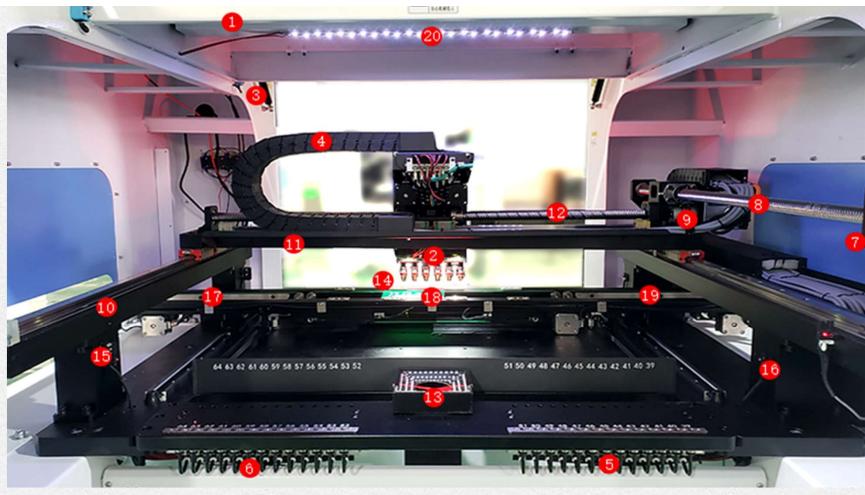
of the Machine





### Structure

of the Machine

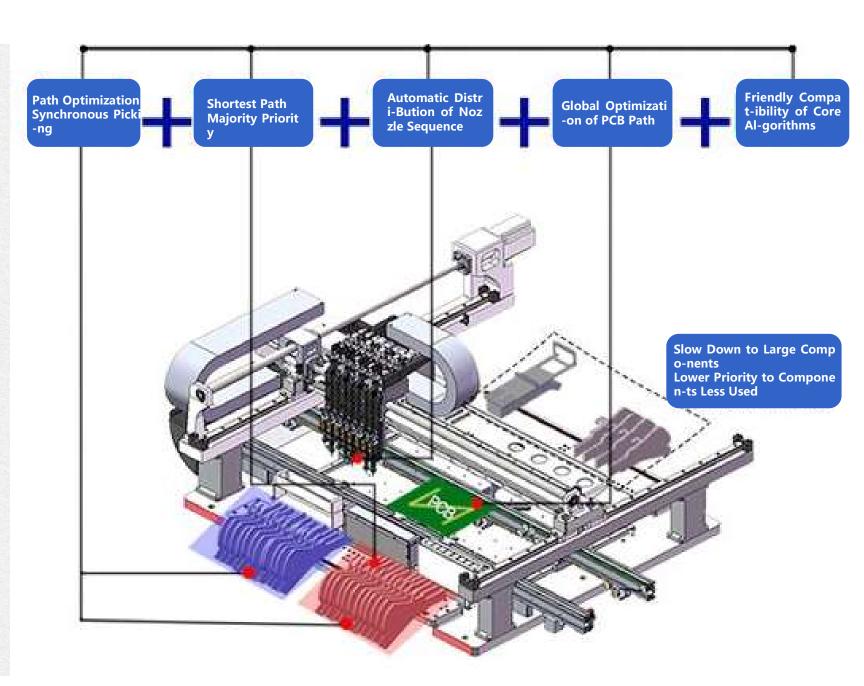


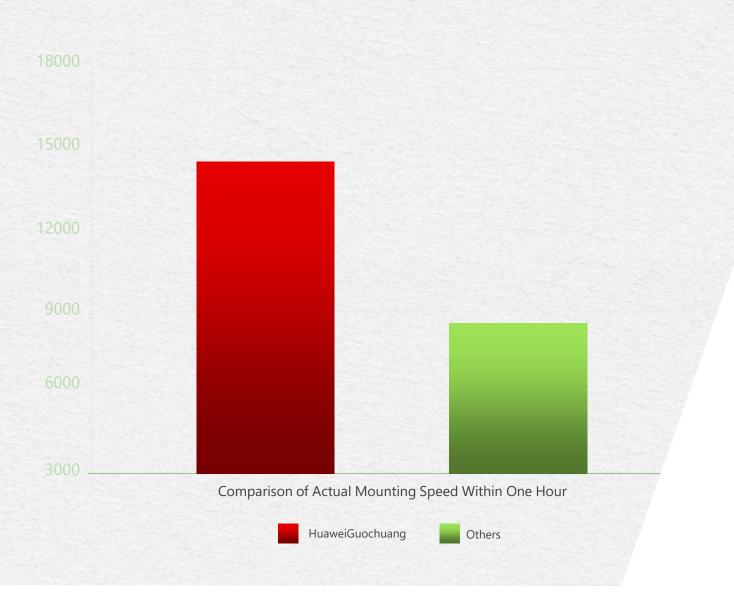
1.Housing 2.Placement Heads 3.Pneumatic Support Bar 4. Flexible Silent Cable Carrier 5.6.Feeder Slots 7.Servo Motor of Y Axis 8.Ground Ball Screw of Y Axis 9.Servo Motor of X Axis 10.Linear Motion Guide of Y Axis 11.Linear Motion Guide of X Axis 12.Ground ball screw of X axis 13. 5MP HD Camera 14.1MP Fast HD Camera 15.16.Anti-Collision Sensor 17.Waiting Area 18.Mounting Area 19. Exiting Area



**Mounting Project Optimization** 

### **System**





\*The speed is the actual mounting speed calculated by manual hand-held stopwatch within one hour, so as to eliminate the possibility of exaggerating the data with false mark in the software.

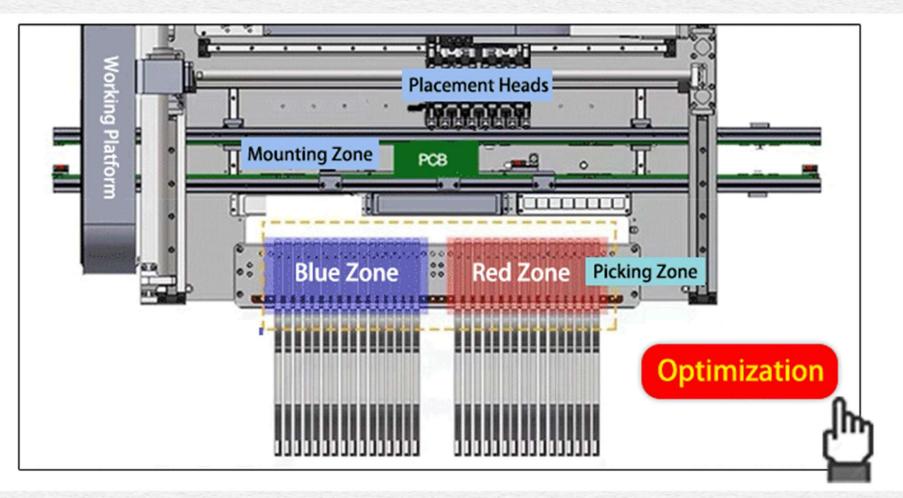
# **Competitive Comparison**

of Mounting Efficiency

### **Product Advantages**

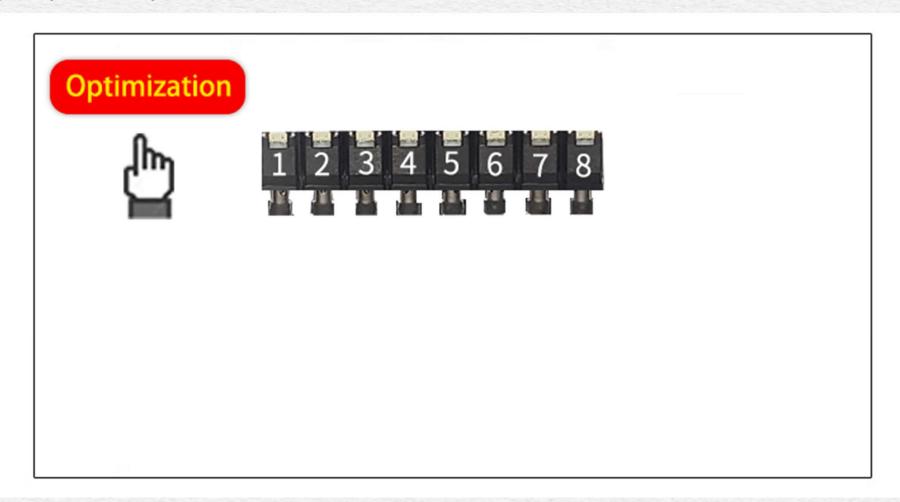
Software

Intelligent optimization makes the troublesome distribution of multiple components' feeding more efficient and logical, compared with the traditional manual method.



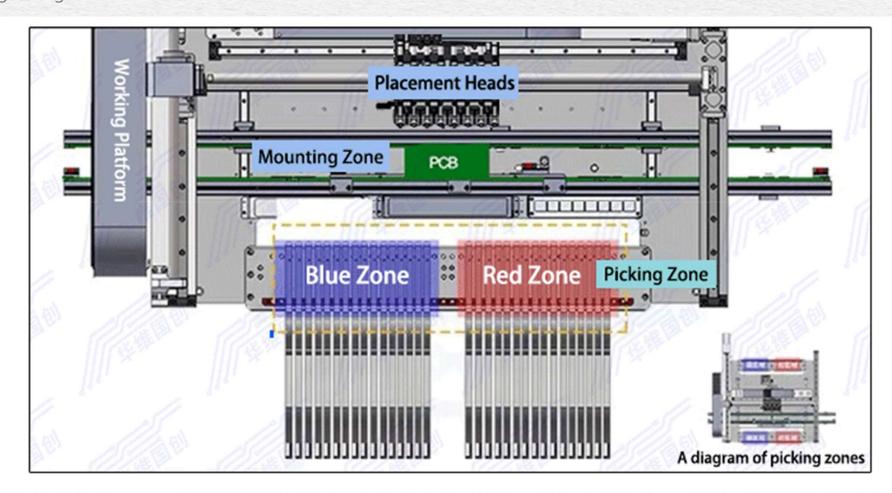
Automatic optimization of feeders' installation positions tackles the problem of tedious mannual distribution perfectly

Select nozzle models intelligently according to BOM, and update the position number of corresponding nozzle in the program synchronously.



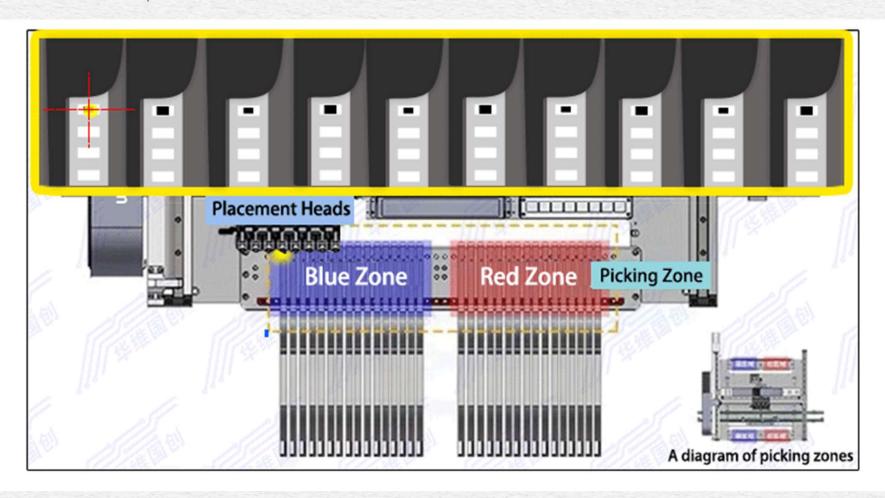
Automatic optimization of nozzles' installation sequence

The seamless connection between feeding and picking is achieved by the one-click optimization implemented by intelligent algorithms.



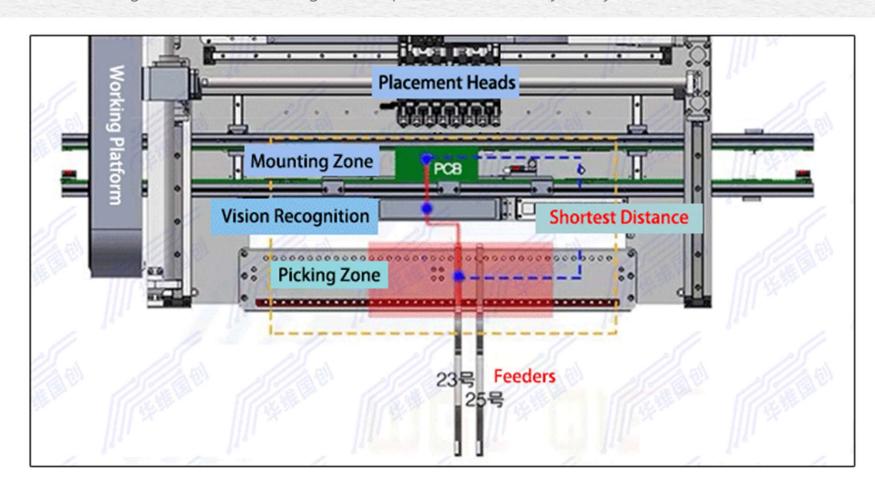
Concurrent picking with multiple heads, which maximize the efficiency of picking

The meaning of this function: It can save 30% programming time costs and greatly improve efficiency by fast, efficient and accurate one-click operation.



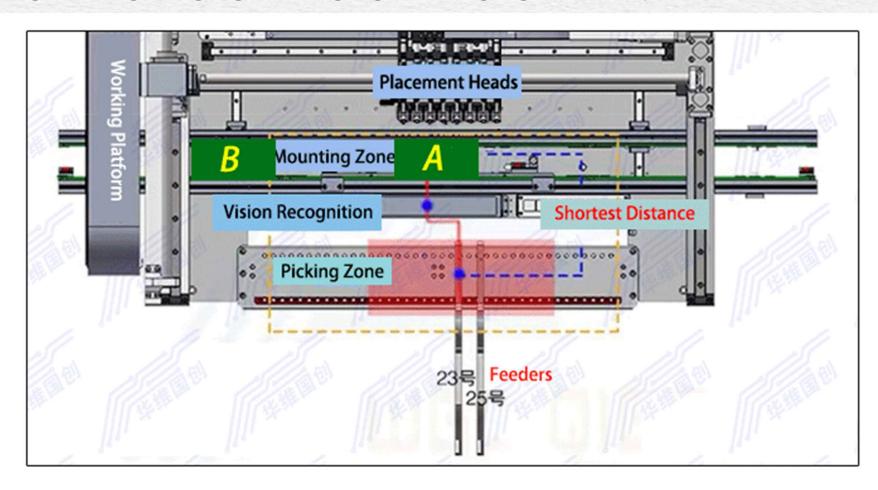
**A**utomatic calibration of feeder picking coordinates

Using the system's intelligent algorithm, HuaweiGuochuang mounting system can help you make it with just one click instead of conducting tests and distributing the complex and massive layout by hand.



Full automatic layout of the shortest path for mounting

In order to save time costs as much as possible and realize high energy efficiency, we divide the entry process into three stages including waiting stage, mounting stage and exiting stage for finished products.



**Three-stage entry** 

### **Details of Products**

True precision, true high-efficiency and true smartness

### **Industrial Computer**

17-inch display,keyboard amd mouse.

User-friendly OS already installed, supports WinXP / Win7, vision programming and PCB file importing etc.



# Precision Ball Screw and Linear Motion Guide

The use of imported precision ball screw and linear motion guide, will bring long term maintenance-free operation, high accuracy and noise-free running, improves the machine performance effectively.

Guarantee the mounting accuracy of 0201-0402,QFN,QFP and BGA.

Achieve high stability of 24-hour continuous work without downtime, considerably improving the productivity.



# High Durable Cable Carrier and Flexible Cable

Use the same type of cable carriers bearing up to 10 million constant motions as imported machines.

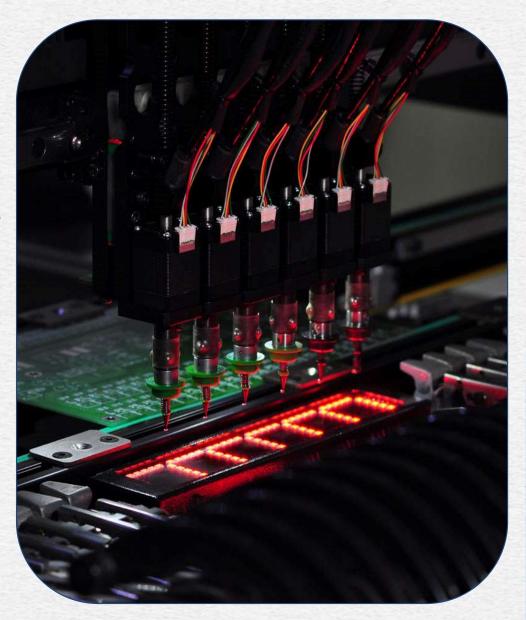
Igus flexible cables designed for industrial motion application, which can resist a range of dangerous conditions, like extreme temperatures and oil, and can handle any type of motion, including horizontal, torsional or high speed, ensure the reliable connection of the electrical circuit in high-speed reciprocating motion.



### **HD Camera**

Professional imported 5MP industrial calibration HD camera used for mounting chips and its supporting 5MP distortion-free induatrial vision HD lens.

Six 1MP industrial fast recognition cameras which can increase efficiency significantly by simultaneous recognition of 6 placement heads.



### **Product Specification**

Software part

Model	HW-T6-64F					
Number of Placement Heads	6(high-accuracy)					
Number of IC Trays	48					
Number of Feeders	64(subject to 8mm feeder)					
Positioning Accuracy	0.01mm					
Repeated Mounting Accuracy	0.02mm					
Range of Mounting Speed	9000-10000Pcs/h					
Applicable Components	resistor,capacitor,chip,lamp bead etc.					
Supported Maximum Area of PCB	500*370mm					
Feeders	electric feeder, pneumatic feeder, vibrating feeder, IC tray etc.					
Recognition Devices	mark camera x1, fast recognition camera x6, high-precision camera x1					
Maximum Height of Applicable Components	≤7mm					
Recognition Methods	simultaneous recognition and picking with six heads					
PCB Convey Mode	three-stage entry,automatic connection from left to right, automatic PCB positioning					
Mark Positioning	manual / automatic					
Programming Method	automatic programming after manually importing files of PCB coordinates					
Control System	HuaweiGuochuang control system					
Maximum Step Length of XY Axis	629mm*679mm					
Tracks of XY Axis	double linear motion guide + double ground ball screw					
Motion Mode of XY Axis	intelligent linkage of acceleration and deceleration of curve and line, integrated linear interpolation algorithm.					

Price	
Control Computer	industrial control computer with Intel high-performance processor
Adjusting Method of Tracks	electric
Range of Nozzle Buffer	4.5mm
Maximum Step Length of Z Axis	20mm
Range of Angle for Components	±180°
Motor	AC Servo Motor
Driver	High-speed DSP driver
Air Supply Requirements	oil water filter,≥ 60L,dust filter and air pressure stabilizer etc.
Vacuum Supply of Nozzle	Japanese CKD vacuum generator integrating the high-speed vacuum burst function
Range of Air Supply Pressure	0.5-0.6mp
OS	Independent research and development SMT intelligent OS based on Windows
Vision Display	17-inch industrial control display
Cable	German Igus durable flexible cable (10 million times)
Power Supply	220V 50/60Hz
Average Power	600W
Machine Dimensions	1316*1360*1340mm
Weight	438kg

### **Software Operation**

Reduction of errors caused by manual edit and achievement of intelligent programming

### **Operating Manual**

**Create production project and set mark points** 

Import the .CSV file exported from PCB files, generate project coordinates through four corner coordinate positioning, and automatically generate mark points. Through the packaging library, the layout of material station and nozzle can be generated intelligently, and the picking parameters and mounting parameters can be generated at the same time, greatly improving programming speed.

**Install feeder / nozzle** 

Install the corresponding feeders of electronic components and nozzles according to the assigned station of the system.

**Calibrate feeder picking coordinates intelligently** 

One-click operation without manual work. It can automatically calibrate installed feeder picking coordinates. Originally, it took an hour, but through the function of automatic scanning, it could be completed in a few minutes.

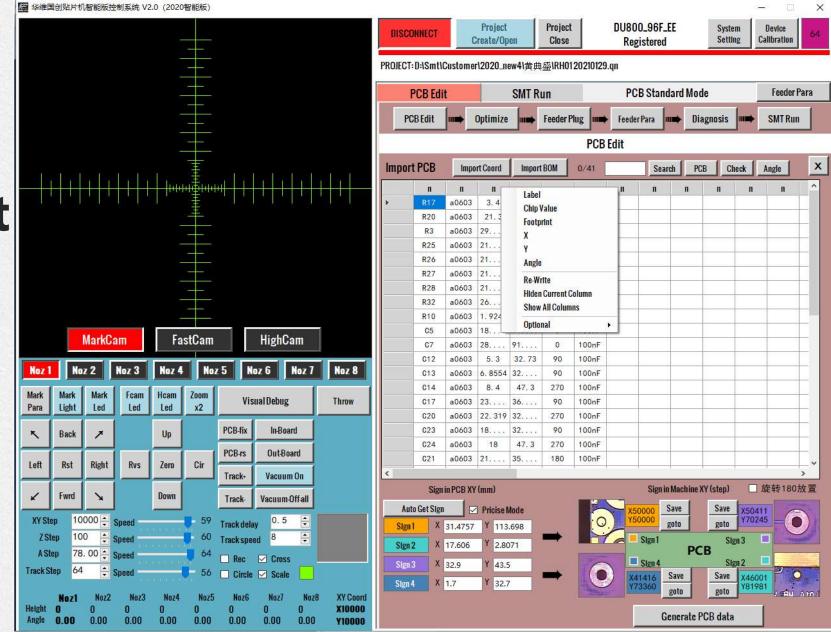
**Start mounting** 

After a short manual adjustment and efficient automatic programming, the process quickly enters the first board trial, then you can start mass production if it runs smoothly.



### Automatic Assignment

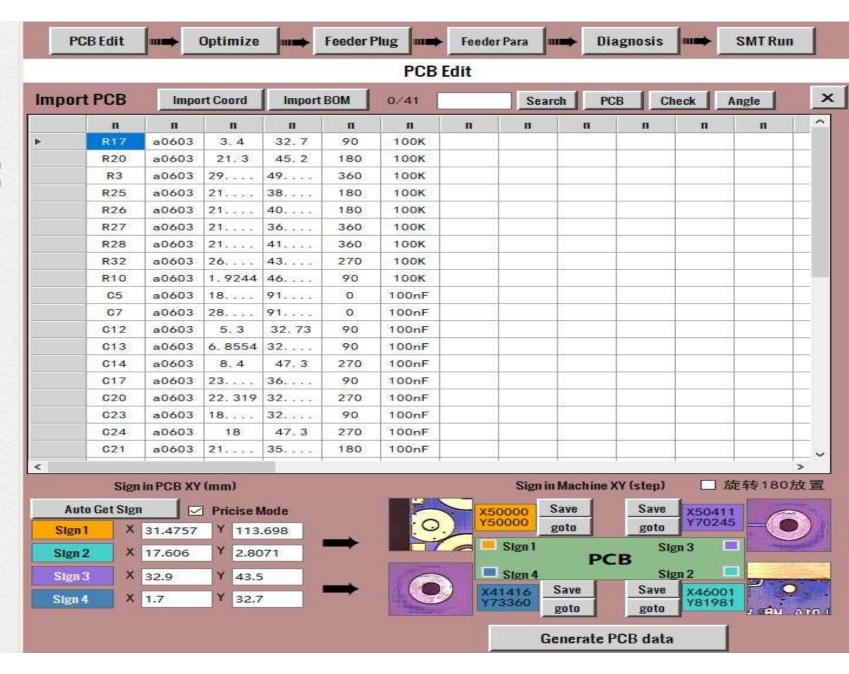
of Mark Points





# **Automatic Creation**

of Mounting Program After Manually Importing the File of Coordinates





### **One-click**

2

5

402

LQFP1...

48

CL8-4

料盘

**Intelligent Optimization of Mounting Program** 

#### 分类设置 优化生成贴装列表

来自封装库	料槽吸嘴禁用设置 从其他工程导入料站号			□ 开启备用吸嘴 2/2				一键生成			本地料站库 优化结果	
删除选定												
型号	封敦	数量	供料	料站号	多组供料	吸嘴	同取容 差 (毫米)	相机	视觉算法	识别模式	降速搬运	高度 (毫米)

1

502

505

快速相机 标准视觉

高清相机 标准视觉 精...

0

0

1

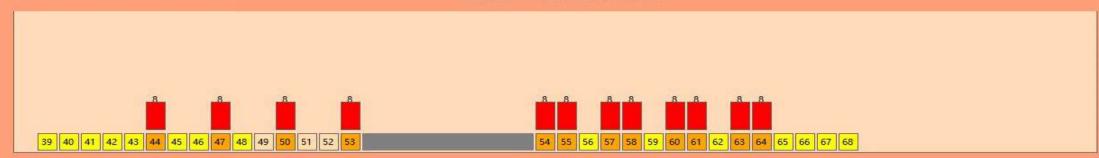
自动

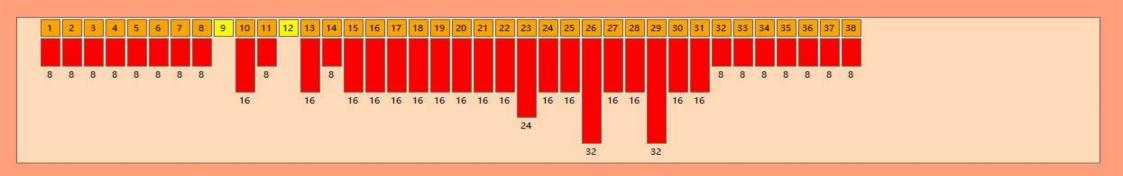
自动



## **Automatic Optimization for the Layout of Nozzles and Feeders**

#### **Feeder Installation Chat**







# Applicable Components

\*0201, 0402, 0603, 0805, 120 6, diode, triode, SOT and QFP, BGA with lead pitch ≥ 0.3mm (subject to dimension of 40\*40 mm and lead center distance 0.5mm) etc.

## **Honors**

With the development of intelligent motion control system, visual recognition system, image processing system and other core technologies, our patch technology is becoming more and more mature.

In terms of hardware manufacturing, the core parts are imported brands to ensure more stable, reliable and long-term product performance. After winning a variety of invention patents, utility model patents and software copyright, the current mounting standard has reached the international level.

We not only have a stable customer base in China, but also get more and more favor overseas.









































Customers in North of China

## **Customers in East of China**







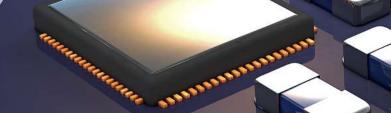


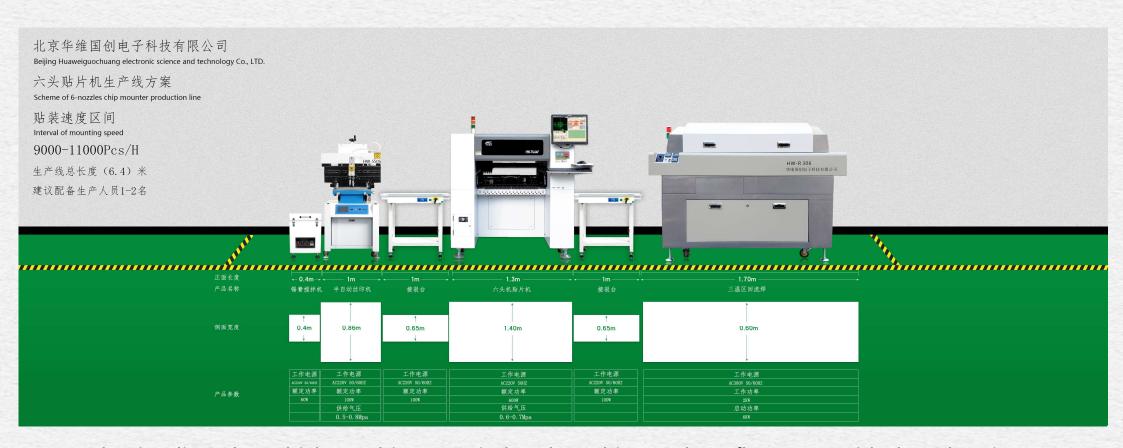
Customers in South of China & Overseas



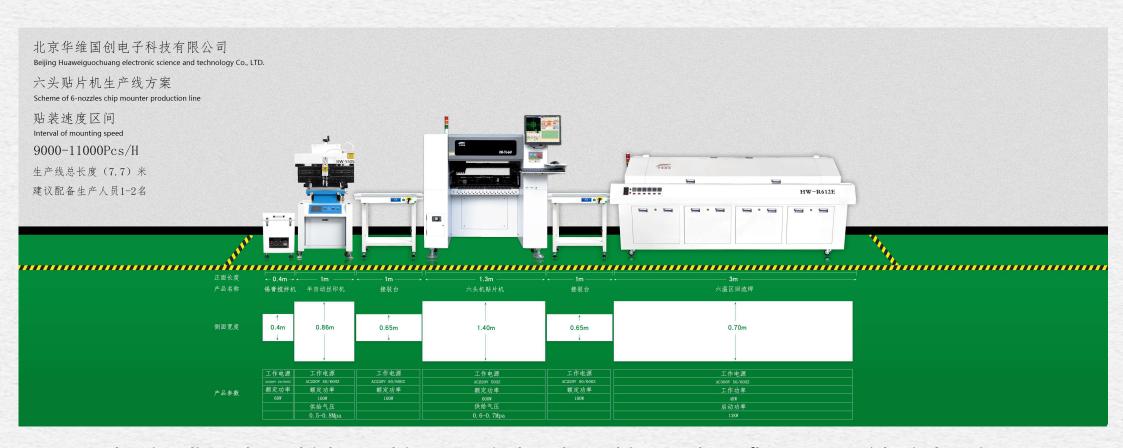
# **Common Production Line Configuration**

The production line will be different according to different mounting needs, the following is for reference only

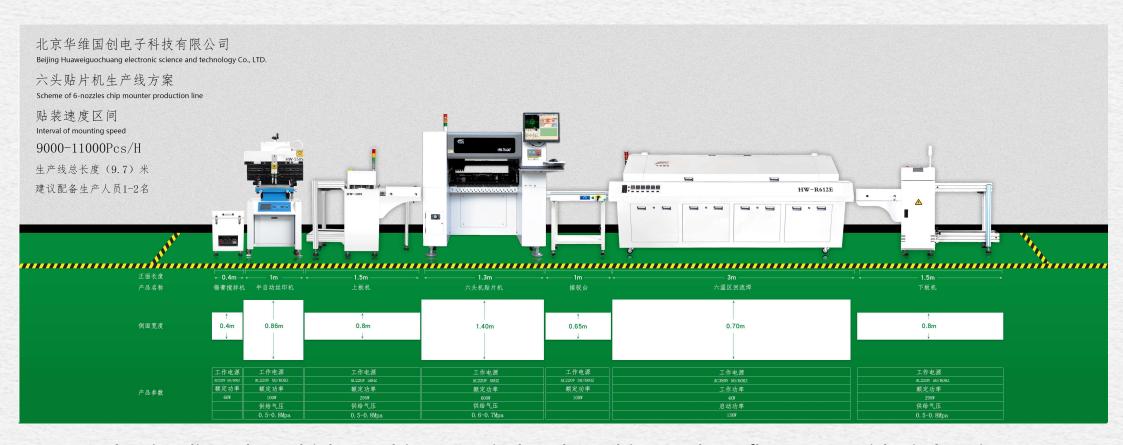




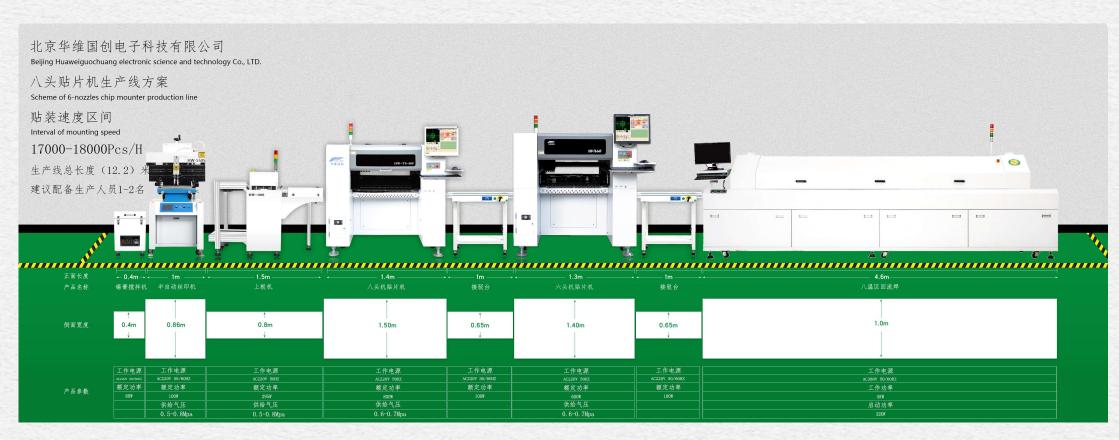
A production line plan which combines an six-head machine and a reflow oven with three heating zones



A production line plan which combines an six-head machine and a reflow oven with six heating zones



A production line plan which combines an six-head machine and a reflow oven with six heating zones



A production line plan which combines an eight-head machine, an six-head machine and a reflow oven with eight heating zones

# **Order Process**

Understand customers' demand, quotation, negotiation and contract signing

## **Order Process**



#### **Visit the Exhibition Hall**

Carry materials for actual mounting test.



### Make a Plan

According to each custo -mer's mounting needs, make a corresponding plan to the mounting production line.



## **Sign the Contract**

Finalize the plan and sign the order agreement.



## **Product Delivery**

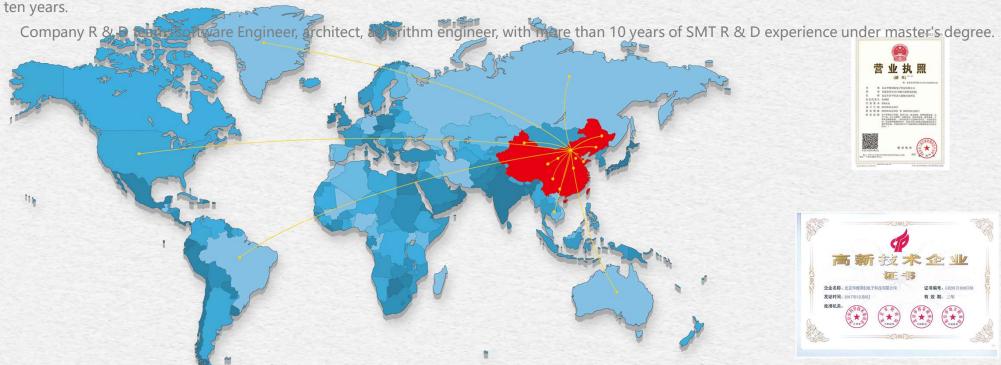
Door to door installation training service.

The R & D Department of the company is in Beijing with offices in Hangzhou and Shenzhen. In addition, we have a wide range of domestic users, and Based on the international market, we have a professional foreign trade sales team, our international market share is growing year by year.

Facing the market, we do not inflate parameters, and do not exaggerate the publicity; Facing the customers, we are practical and responsible for the products.

The pick and place machine produced by HuaweiGuochuang is high-end equipment used in electronic processing industry, and is mechatronics e quipment—which integrates motion system and software control system. Its main function is to mount the components on the circuit board. Product design is aimed at user groups who are in need of batch processing, and in order to achieve 24-hour non-stop work and continuous profitability of products, we consider the long-term non-stop work demand from the material selection, life, durability and other aspects.

HuaweiGuochuang is one of the few domestic manufacturers with R & D capability. We have been engaged in SMT equipment manufacturing for



## Thank you

## for your attention to HuaweiGuochuang

HuaweiGuochuang takes scientific and technological innovation as its core competitiveness, aiming to realize the full intelligence of SMT production line and "zero" interval line change which means the maximum reduction of PCB switching time.

We have strict requirements on products, and will continues to follow up, develop and upgrade SMT equipment more suitable for industrial production, so as to meet different production needs and help each partner's long-term development.

Sales manager: +86-13076782589

www.huaweismt.com





